RyClark

## Salary

Guide(2024)

clark.ie

## Introduction

Established in 1998, Clark has proudly stood as a beacon of excellence in the world of recruitment. Our team of seasoned professionats has garnered multiple awards, making us a trusted partner to organisations far and wide.

At Clark, we don't just fill roles; we build careers and empower businesses. Our innovative approach to recruitment and selection, coupled with tailored coaching services and outsourced solutions, has been the driving force behind countless success stories.

Our Recruitment and Selection service is a gateway to opportunities for both job seekers and employers.

Across our specialist areas, we've created a network that bridges the gap between talent and ambition.

Leveraging a unique blend of technology, data analytics, and human expertise, we ensure that every placement is not just efficient, but effective. Because at Clark, we understand that finding the right fit isn't just a science; it's an art.

Partner with Clark, where your goals are not just met but exceeded. Let us be the architects of your success.

Clark - Transforming Careers, Empowering Businesses.


## Contents

Introduction ..... 2
Foreword ..... 5
Salary Guide ..... 6
Human Resources \& Training ..... 7
Accountancy ..... 9
Financial Services ..... 11
Sales ..... 14
Marketing ..... 17
Business Support ..... 19
Environmental, Health \& Safety, Quality ..... 21
Engineering - Manufacturing ..... 23
Engineering - Construction ..... 25
Engineering - Production \& Manufacturing ..... 27
Supply Chain ..... 29
Logistics ..... 32
IT ..... 34
Temporary Division ..... 37

## 10

## Reasons to choose Clark as your recruitment partner



Personalized service \& tailored solutions


Strong relationships built on trust and delivering results


25 years
in Business


We are ISO 9001:2015 Quality Certified


Experienced \& passionate recruitment experts


As trusted partner, we project manage your recruitment needs


Our temp job fill rate is 95\% (industry average 60\%)


Robust screening process so you can hire with confidence


Our retained job fill rate is $82 \%$


We have 50,000+ job seekers on our database

## Foreword


#### Abstract

Clark is pleased to announce the unveiling of our Annual Salary Guide for 2024. This comprehensive guide has been meticulously curated through an in-depth analysis of salary data gathered from over 5000 jobseekers who have registered with us in the past 8 months (April to November 2023). Additionally, our examination extends to a detailed review of salary levels across 500 job openings in our region during the same timeframe.


The current job market remains candidate-centric, characterised by an abundance of job openings in comparison to available job seekers. This dynamic presents a challenge for businesses, who may find it difficult to locate and attract the skilled professionals they require. While some employers are adopting a cautious recruitment approach, those who delay in making hiring decisions risk losing preferred candidates to competitors who extend prompt job offers.

Projected salary increases for 2024 are anticipated to be more restrained compared to the notable upswings observed in recent years. This moderation may prompt certain professionals to explore alternative opportunities. Many employers are cognizant of this trend, with many opting to enhance compensation in efforts to retain valuable team members and bolster their competitiveness in a challenging hiring landscape.

In order to navigate the complexities of a competitive hiring market, businesses are increasingly embracing a flexible talent model. This involves engaging the services of both temporary and contract professionals, along with leveraging outsourced managed solutions. Each of these options presents a unique approach to alleviating talent shortages and providing immediate support for short-term projects, new business ventures, or internal pressures.

Our salary guide provides comprehensive insights across various job sectors, including Human Resources, Accountancy, Financial Services, Sales, Retail,

Marketing, Business Support, Environmental Health \& Safety, Quality, Manufacturing, Engineering, Supply Chain, Logistics, and IT. It encompasses salary data for over 312 distinct roles.

The primary objective of this guide is to furnish accurate information regarding salary levels throughout Ireland, with a specific focus on the mid Leinster region. We are confident that it will serve as a valuable "go-to tool" for both employers and employees, facilitating strategic planning for 2024.


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## Salary

Guide 2024

## Human Resources \& Training

'Automation tools, chatbots, and other digital solutions are being integrated into recruitment processes to streamline workflows and enhance the candidate experience. This trend will progress further in 2024, with more sophisticated technologies being adopted'.


## Human Resources \& Training

| Job title | $0-2$ years exp | $3-5$ years exp | $\mathbf{5}$ years+ exp |
| :--- | :--- | :--- | :--- |
| HR VP - Director | $90-100 k$ | $100-120 k$ | $120-130 k$ |
| Senior HR Manager/Senior HR Business Partner | $70-75 k$ | $75-80 k$ | $80-95 k$ |
| HR Manager | $55-60 k$ | $60-65 k$ | $65-75 k$ |
| HR Business Partner | $50-55 k$ | $55-60 k$ | $60-70 k$ |
| HR Advisor | $34-40 k$ | $40-45 k$ | $50 k+$ |
| HR Generalist/HR Officer | $37-42 k$ | $42-48 k$ | $48-55 k+$ |
| HR Officer | $28-35 k$ | $35-40 k$ | $40-45 k$ |
| HR Administrator | $26-32 k$ | $32-36 k$ | $35-40 k$ |
| L\&D Manager | $55-60 k$ | $60-65 k$ | $70 k$ |
| L\&D Specialist | $36-40 k$ | $40-45 k$ | $45-55 k$ |
| C\&B/Reward Manager | $60-70 k$ | $70-75 k$ | $75 k+$ |
| C\&B/Reward Specialist | $45-50 k$ | $50-55 k$ | $55-60 k$ |
| HRIS Manager | $45-50 k$ | $55-65 k$ | $70 k+$ |
| HRIS Analyst | $35-40 k$ | $40-48 k$ | $48-55 k$ |
| OD Manager/Change Manager | $65-75 k$ | $75-80 k$ | $80-90 k+$ |
| Employee Relations Manager | $55-60 k$ | $60-65 k$ | $65-75 k+$ |
| Employee Relations Specialist | $40-45 k$ | $45-50 k$ | $55 k+$ |
| Global Mobility Manager | $55-60 k$ | $60-70 k$ | $70-80 k$ |
| Global Mobility Specialist | $40-45 k$ | $45-50 k$ | $50-55 k+$ |
| Talent Acquisition/Recruitment Manager | $45-55 k$ | $60-70 k$ | $75 k+$ |
| Talent Acquisition/Recruitment Specialist | $28-32 k$ | $35-40 k$ | $40-60 k$ |
| Talent Acquisition/Recruitment Coordinator | $28-34 k$ | $34-38 k$ | $38-42 k$ |

## Accountancy



## Accountancy

| Job title | $0-2$ years exp | $3-5$ years exp | 5 years+ exp |
| :--- | :--- | :--- | :--- |
| Financial Director | $100-110 k$ | $110-120 k$ | $120-150 k$ |
| Financial Controller | $75-85 k$ | $85-95 k$ | $110 k+$ |
| Qualified Accountant | $45-55 k$ | $55-65 k$ | $65-75 k+$ |
| Project Accountant | $55-60 k$ | $60-65 k$ | $65-70 k+$ |
| Cost Accountant | $45-55 k$ | $55-65 k$ | $65-75 k+$ |
| Financial Accountant | $45-55 k$ | $55-65 k$ | $65-75 k+$ |
| Financial Analyst | $45-50 k$ | $50-55 k$ | $55-65 k$ |
| Tax Accountant | $50-55 k$ | $55-60 k$ | $60-65 k$ |
| Internal Auditor | $42-48 k$ | $48-58 k$ | $58-68 k$ |
| Audit Manager | $62-65 k$ | $65-68 k$ | $68-71 k$ |
| Audit Senior | $45-52 k$ | $52-58 k$ | $58-60 k$ |
| Audit Trainee | $21-28 k$ |  | $32-38 k$ |
| Part-Qualified Accountant | $28-32 k$ | $38-45 k$ | $32-37 k$ |
| Accounts Supervisor | $35-38 k$ | $32-35 k$ | $35-50 k+$ |
| Accounts Technician | $27-32 k$ | $32-35 k$ | $35-45 k+$ |
| Accounts Payable Specialist | $28-32 k$ | $38-42 k+$ |  |
| Accounts Receivable Specialist | $30-32 k$ | $35-42 k+$ |  |
| Credit Controller | $26-28 k$ | $30-34 k$ | $35-40 k$ |
| General Accounts Clerk | $26-30 k$ | $34-38 k$ |  |
| Payroll Specialist | $35-37 k$ | $24-28 k$ | $28-35 k$ |
| Accounts Assistant | $28-34 k$ | $34-36 k$ | $35-45 k+$ |
| General book-keeper |  | $36-40 k$ |  |

## Financial Services

'Beyond just recruitment, organisations are recognising the importance of the overall employee experience. Employers will need to continue to invest in creating positive workplace cultures, employee development programs, and well-being initiatives to attract and retain top talent'.


## Financial Services

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Life Assurance/ Life Insurance |  |  |  |
| Head of Claims/Director | 60-70k | 70-80k | 80-90k |
| Claims Team Manager | 55-65k | 65-70k | 70-75k |
| Claims Handler/Accessor | 28-35k | 35-45k | 45-55k |
| Claims Technical Analyst | 32-35k | 35-40k | 40-45k |
| Financial Advisor | 30-35k | 35-40k | 40-45k |
| Life Assurance/ Life Insurance Product Mgr | 35-40k | 40-45k | 45-55k |
| Pensions Manager | 45-50k | 50-55k | 55-60k |
| Pensions Administrator | 22-25k | 25-32k | 32-40k |
| Broker Consultant | 30-38k | 38-48k | 48-55k |
| Broker Support | 26-29k | 29-33k | 33-38k |
| Retail Banking |  |  |  |
| FS Area Manager | 80-95k | 95-100k | 100k+ |
| Branch Manager | 35-45k | 45-50k | 50-80k |
| Lending Manager | 30-35k | 35-40k | 40-45k |
| Customer Service Advisor | 25-28k | 28-30k | 30-33k |
| Mortgage Advisor | 30-35k | 35-40k | 40-50k |
| Bank Official | 28-30k | 30-32k | 32-35k |
| Credit Manager | 45-50k | 50-55k | 55-60k |
| Collections Agent | 27-30k | 27-30k | 30-33k |

## Financial Services

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Fund Administration |  |  |  |
| Head of Fund Accounting | 60-70k | 70-80k | 80-90k |
| Fund Accounting Manager | 50-55k | 55-65k | 65-70k |
| Senior Fund Accountant | 37-40k | 40-45k | 45-50k |
| Fund Administrator | 27-29k | 29-32k | 32-35k |
| Compliance |  |  |  |
| Chief Compliance Officer | 75-80k | 80-100k | 100-130k |
| Compliance Manager | 50-55k | 55-65k | 65-80k |
| Compliance Survelliance Officer | 30-35k | 35-40k | 40-45k |
| Money Laundering Reporting Officer | 60-70k | 70-80k | 80-90k |
| Financial Crime Operations Analyst | 25-35k | 35-45k | 45-50k |
| Head of Fraud | 60-70k | 70-80k | 80-90k |
| Fraud Analyst | 25-30k | 30-40k | 40-50k |
| Head of Data Protection | 65-75k | 75-85k | 85-95k |
| Data Protection Analyst | 28-38k | 38-50k | 50-55k |

## Sales



## Sales

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| General Sales |  |  |  |
| Commercial Director | $\begin{aligned} & \text { Base: 80,000-90,000 } \\ & \text { OTE: } 90,000-110,000 \end{aligned}$ | $\begin{aligned} & \text { Base: } 90,000-110,000 \\ & \text { OTE: } 120,000-130,000 \end{aligned}$ | $\begin{aligned} & \text { Base: 110,000-130,000 } \\ & \text { OTE: } 130,000-150,000 \end{aligned}$ |
| Sales Director | Base: 70,000-80,000 OTE: 80,000-90,000 | Base: 80,000-95,000 <br> OTE: 90,000-120,000 | Base: $95,000-120,000$ OTE: $120,000-150,000$ |
| Sales Manager | $\begin{aligned} & \text { Base: } 38,000-42,000 \\ & \text { OTE: } 55,000-65,000 \end{aligned}$ | $\begin{aligned} & \text { Base: } 42,000-55,000 \\ & \text { OTE: } 65,000-75,000 \end{aligned}$ | $\begin{aligned} & \text { Base: } 55,000-70,000 \\ & \text { OTE: } 75,000-100,000 \end{aligned}$ |
| Account Manager | $\begin{aligned} & \text { Base: 30,000-35,000 } \\ & \text { OTE: 45,000-50,000 } \end{aligned}$ | $\begin{aligned} & \text { Base: 35,000-38,000 } \\ & \text { OTE: } 50,000-60,000 \end{aligned}$ | $\begin{aligned} & \text { Base: } 38,000-42,000 \\ & \text { OTE: } 60,000-65,000 \end{aligned}$ |
| Sales Representative | Base: 24,000-26,000 <br> OTE: 30,000-40,000 | Base: 26,000-28,000 <br> OTE: 40,000-45,000 | Base: 28,000-32,000 <br> OTE: 45,000-50,000 |
| Business Development Manager | Base: 45,000-50,000 <br> OTE: 60,000-70,000 | Base: 50,000-60,000 OTE: 70,000 - 85,000 | $\begin{aligned} & \text { Base: } 60,000-75,000 \\ & \text { OTE: } 85,000-100,000 \end{aligned}$ |
| Business Development Executive | Base: 30,000-35,000 <br> OTE: 35,000-45,000 | Base: 35,000-38,000 <br> OTE: 45,000-52,000 | Base: 38,000-42,000 <br> OTE: 52,000-65,000 |
| Telesales Executive | Base: 22,000-24,000 <br> TE: 26,000-32,000 | Base: 24,000-26,000 <br> OTE: 32,000-40,000 | B ase: 26,000-28,000 <br> OTE: 40,000-45,000 |
| FMCG Sales |  |  |  |
| Country Manager - FMCG Sales | Base: 80,000-90,000 <br> OTE: 90,000-100,000 | $\begin{aligned} & \text { Base: } 90,000-100,000 \\ & \text { OTE: } 100,000-120,000 \end{aligned}$ | Base: 100,000-120,000 <br> OTE: 120,000-140,000 |
| Account Manager - FMCG Sales | Base: 30,000 - 35,000 <br> OTE: 35,000-45,000 | Base: 35,000-42,000 <br> OTE: 45,000-60,000 | Base: 42,000-50,000 <br> OTE: 60,000-70,000 |
| Field Sales Representative - FMCG Sales | $\begin{aligned} & \text { Base: } 28,000-32,000 \\ & \text { OTE: } 35,000-40,000 \end{aligned}$ | $\begin{aligned} & \text { Base: 32,000-38,000 } \\ & \text { OTE: 40,000-45,000 } \end{aligned}$ | Base: 38,000-45,000 <br> OTE: 45,000-55,000 |

## Sales

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| IT Sales |  |  |  |
| IT Sales Manager | $\begin{aligned} & \text { Base: } 55,000-60,000 \\ & \text { OTE: } 75,000-80,000 \end{aligned}$ | $\begin{aligned} & \text { Base: 60,000-65,000 } \\ & \text { OTE: 80,000-95,000 } \end{aligned}$ | $\begin{aligned} & \text { Base: } 65,000-70,000 \\ & \text { OTE: } 95,000-100,000 \end{aligned}$ |
| Technical Sales Manager | Base: 50,000-55,000 <br> OTE: 60,000-70,000 | Base: 55,000-65,000 <br> OTE: 70,000-80,000 | Base: 65,000 - 75,000 <br> OTE: 80,000-95,000 |
| IT Inside Sales Executive | $\begin{aligned} & \text { Base: } 25,000-28,000 \\ & \text { OTE: } 30,000-35,000 \end{aligned}$ | $\begin{aligned} & \text { Base: } 28,000-30,000 \\ & \text { OTE: } 35,000-40,000 \end{aligned}$ | $\begin{aligned} & \text { Base: 30,000-38,000 } \\ & \text { OTE: 40,000-55,000 } \end{aligned}$ |
| Retails Sales |  |  |  |
| Retail Store Manager (100+ Staff) | 50-60k | 60-70k | 80k |
| Retail Store Manager | 40-45k | 45-55k | 55-65k |
| Retail Store Assistant Manager | 32-35k | 38-40k | 40-45k |
| Merchandising Manager | 30-40k | 40-45k | 45-55k |
| Visual Merchandiser | 23-27k | 27-32k | 32-38k |
| Department Manager | - | 32-38k | 35-45k |
| Supervisor/Trainee Manager | 28-30k | 30-34k | 35-36k |
| Retail Sales Assistant | 22-25k | 25-26k | 27k+ |

## Marketing


${ }^{\text {'Building a strong employer brand is crucial for }}$ attracting top talent. Companies are investing in showcasing their values, culture, and employee experiences to differentiate themselves in a competitive job market. This focus on employer branding will persist in the coming years'.


## Marketing

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| General Marketing |  |  |  |
| Marketing Director | 80-110k | 110-130k | 130-160k |
| Marketing Manager | 50-60k | 60-70k | 70-80k |
| Brand Manager | 45-50k | 50-55k | 55-60k |
| Communications Manager | 50-60k | 60-70k | 70-80k |
| Channel Marketing Manager | 32-35k | 35-42k | 42-65k |
| Customer Marketing Manager | 32-35k | 35-42k | 42-55k |
| CRM Manager | 42-50k | 50-55k | 55-65k |
| Product Manager | 45-50k | 50-60k | 60-70k |
| Senior Category Manager | 45-50k | 50-55k | 55-75k |
| Category Manager | 45-55k | 55-65k | 65-80k |
| Category Executive | 25-28k | 28-35k | 35-45k |
| Marketing Executive | 30-35k | 35-40k | 40-45k |
| Marketing Assistant | 24-28k | 28-32k | 32-38k |
| Marketing Analyst | 23-28k | 28-35k | 35-40k |
| Digital Marketing |  |  |  |
| Head of Digital Marketing | 80-110k | 110-130k | 130-160k |
| Digital Marketing Manager | 50-60k | 60-70k | 70-80k |
| Digital Specialist | 35-40k | 40-45k | 45-52k |
| Digital Marketing Executive | 30-35k | 35-40k | 40-45k |
| Social Media Specialist | 24-30k | 30-36k | 36-40k |
| Social Media Manager | 50-60k | 60-70k | 70-80k |
| SEO/SEM specialist | 30-35k | 35-40k | 40-45k |
| Graphic Designer | 35-40k | 40-50k | 50-55k |
| Content Editor/Manager | 24-28k | 28-40k | 40-50k |

## Business Support

'There is a shift toward focusing on candidates' skills rather than traditional qualifications. Employers may continue to emphasize skills assessments, practical evaluations, and certifications as key criteria for evaluating candidates?


## Business Support

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Office Manager | 30-34k | 34-38k | 38-50k+ |
| Executive Assistant / Executive Secretary | 30-33k | 35-40k | 45k+ |
| Personal Assistant | 28-32k | 32-35k | 35-40k |
| Senior Administrator | 32-34k | 34-36k | 36-40k |
| Administrator | 22-27k | 27-30k | 30-37k |
| Project Administrator | 25-28k | 28-32k | 30-35k |
| Receptionist | 24-28k | 30-31k | 32k+ |
| Sales Administrator | 28-30k | 30-32k | 32-36k |
| Medical Secretary | 23-28k | 28-35k | 35-40k |
| Data Entry Clerk | 22-24k | 26-28k | 28-30k+ |
| Graduate | 21-28k | - | - |
| Customer Service |  |  |  |
| Call Centre Manager | 55-60k | 65-70k | 70-85k+ |
| Customer Service Manager | 35-38k | 40-45k | 45-52k+ |
| Customer Service Team Lead | 28-32k | 32-34k | 34-37k |
| Customer Service Representative | 24-26k | 28-32k | 32-35k |
| Bilingual Customer Service Representative | 26-32k | 32-36k | 36-40k |
| Legal Support |  |  |  |
| Legal Admin | 28-30k | 30-33k | 33-35k |
| Legal Secretary | 28-30k | 30-34k | 34-40k |
| Legal Executive/Paralegal | 28-30k | 30-38k | 38-47k |
| Inhouse |  |  |  |
| Compliance Officer | 28-35k | 35-40k | 40-50k |
| Contracts Administrator | 28-30k | 30-32k | 32-35k+ |

## Environmental, Health \& Safety, Quality <br> 

"Sustainability is now a crucial part of business strategy, with this focus only set to increase in the coming years. Businesses are encouraged to invest in sustainable products, services and business models. These efforts will help Ireland reach its target to reduce carbon emissions (greenhouse gas emissions) by $51 \%$ by 2030, and to achieve a climate neutral economy by 2050."


## Environmental, Health \& Safety, Quality

| Job title | $\mathbf{0 - 2}$ years exp | $\mathbf{3 - 5}$ years exp | $\mathbf{5}$ years+ exp |
| :--- | :--- | :--- | :--- |
| Environmental Manager | $45-55 k$ | $55-65 \mathrm{k}$ | $65-90 \mathrm{k}$ |
| Environmental Engineer | $40-45 \mathrm{k}$ | $45-55 \mathrm{k}$ | $55-75 \mathrm{k}$ |
| Environmental Technician | $30-32 \mathrm{~K}$ | $40 \mathrm{k}+$ | $45-50 \mathrm{k}$ |
| Health \& Safety Director | $70-75 \mathrm{k}$ | $75-85 \mathrm{k}$ | $85-105 \mathrm{k}$ |
| Health \& Safety Manager | $55-60 \mathrm{k}$ | $60-65 \mathrm{k}$ | $65-80 \mathrm{k}$ |
| Health \& Safety Engineer | $30-45 \mathrm{k}$ | $45-55 \mathrm{k}$ | $55-65 \mathrm{k+}$ |
| Health \& Safety Officer | $28-40 \mathrm{k}$ | $40-50 \mathrm{k}$ | $50-60 \mathrm{k+}$ |
| Quality Director | $80-90 \mathrm{k}$ | $90-100 \mathrm{k}$ | $100-110 \mathrm{k}$ |
| Quality Manager | $65-75 \mathrm{k}$ | $75-85 \mathrm{k}$ | $85-105 \mathrm{k}$ |
| Quality Technician | $30-32 \mathrm{k}$ | $32-38 \mathrm{k}$ | $38-50 \mathrm{k}$ |
| Quality Administrator | $26-28 \mathrm{k}$ | $28-32 \mathrm{k}$ | $32-35 \mathrm{k}$ |

# Engineering - Manufacturing 



## Engineering - Manufacturing

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Operations Director | 90-100k | 100-120k | 125k+ |
| Operations Manager | 70-75k | 75-85k | 85-105k |
| Plant Manager | 60-65k | 60-75k | 80-95k+ |
| Production Manager | 55-60k | 60-65k | 65-80k |
| Engineering Manager | 70-75k | 75-85k | 85-105k |
| Maintenance Manager | 50-60k | 60-70k | 70-80k |
| Continuous Improvement Manager | 45-55k | 55-65k | 65-80k+ |
| NPD Manager | 40-45k | 45-55k | 55-65k+ |
| Technical Manager | 50-55k | 60-65k | 65-75k |
| Project Manager | 45-50k | 50-60k | 60-80k |
| Design Manager | 50-60k | 60-70k | 70-80k+ |
| Production Supervisor | 36-40k | 40-45k | 45-65k |
| Process Technician | 30-40k | 40-50k | 50-60k |
| Industrial Engineer | 35-45k | 45-55k | 55-65k+ |

## Engineering - Construction

"Current construction trends in Ireland reflect a strong emphasis on sustainable and energy-efficient building practices, coupled with a continued focus on addressing the housing shortage. The integration of smart technologies and a commitment to infrastructure development contribute to a dynamic and forward -thinking construction landscape."


## Engineering - Construction

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Project Director | 80k | 85-90k | 120k+ |
| Contracts Manager | 65-75k | 75-90k | 90-100k |
| Design Manager | 70-75k | 75-80k | 80-90k |
| Project Manager | 60k+ | 65-70k | 75-80k |
| Site Manager | 50-60k | 60-70k | 70-85k |
| Planner | 30-40k | 40-55k | 55-90k |
| Quantity Surveyor | 30-45k | 45-60k | 60-90k |
| Civil Engineer | 30-40k | 40-55K | 55-70k |
| Mechanical Engineer | 35-45k | 45-55k | 55-65k |
| Electrical Engineer | 35-45k | 45-55k | 55-65k |
| Building Services Engineer | 30-35k | 35-50k | 50-70k |
| Road/Highway Engineer | 30-40k | 40-55k | 55-70k |
| BIM Coordinator | 30-40k | 40-50k | 50-60k |
| Water/Wastewater Engineer | 32k+ | 40-45k | 55k+ |
| Geotechnical Engineer | 32k+ | 40-45k | 50k+ |
| Environmental Engineer | 45k+ | 50k+ | $65 \mathrm{k}+$ |
| CAD/Revit/Microstation Technician | 25-40k | 40-50k | 50-60k |
| Architect | 28-40k | 40-50k | 50-65k |
| Architect Technician | 25-35k | 35-45k | 45-60k |

## Engineering <br> - Production \& Manufacturing



## Engineering - Production \& Manufacturing

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Head of Production | 85-90k | 90-100k | 100-110k |
| Production Manager | 55-60k | 6-65k | 65-85k |
| Production Supervisor | 38-40k | 40-45k | 45-55k |
| Project Engineer | 35-40k | 45-50k | 55k+ |
| Lean Six Sigma Engineer | 58-62k | 62-68k | 68-85k |
| Continuous Improvement Engineer | 35-38k | 45-50k | 55k+ |
| Process Engineer | 40-50k | 50-60k | 60k+ |
| Manufacturing Engineer | 35-38k | 38-53k | 55-70k |
| Quality Engineer | 35-40k | 40-50k | 50-60k |
| Health \& Safety Engineer | 28-32k | 38-45k | 50-60k |
| Environmental Engineer | 35-45k | 45-55k | 55-65k |
| NPD Technologist | 25-30k | 30-40k | 40-45k |
| QA Technician | 30-32k | 32-38k | 38-45k |
| QC Technician | 27-30k | 30k | 30-35k |
| Commissioning Engineer | 35-40k | 45-50k | 50k+ |
| Validation Engineer | 40-55k | 50-55k | 60k+ |
| Control/Automation Engineer | 40-50k | 50-65k | 55-75k+ |
| Maintenance Engineer | 35-40k | 45-50k | 60k+ |
| Maintenance Technician | 25-35k | 35-45k | 45-55k |

## Supply Chain

'Companies are placing greater importance on building diverse and inclusive workplaces. In 2024, organisations are set to continue to prioritise DEI initiatives in their recruitment strategies, aiming to create more representative and equitable teams'.


## Supply Chain

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Supply Chain |  |  |  |
| Supply Chain Director | 115-125k | 125-135k | 135-145k |
| Supply Chain Manager | 65-75k | 75-85k | 85-95k |
| Supply Chain Specialist | 48-52k | 52-56k | 56-65k |
| Supply Chain Analyst | 36-42k | 42-48k | 48-62k |
| Vendor Manager | 35-40k | 40-50k | 50-65k |
| Materials Manager | 35-40k | 40-50k | 50-65k |
| Order Management Representative (Multilingual) | 25-28k | 28-32k | 32-35k |
| Procurement |  |  |  |
| Procurement/Purchasing Director | 115-125k | 125-135k | 135-145k |
| Procurement/Purchasing Manager | 60-70k | 70-75k | 75-90k |
| Procurement/Purchasing Specialist | 42-46k | 46-52k | 52-62k |
| Buying Manager | 55-60k | 60-65k | 65-80k |
| Senior Buyer | 37-43k | 43-50k | 50k+ |
| Procurement Co-ordinator | 32-36k | 36-42k | 42-46k |
| Buyer | 33-40k | 40-45k | 45-60k |
| Buyer/Planner | 33-40k | 40-48k | 48-60k |
| Purchasing Manager | 55-60k | 60-65k | 65k+ |
| Purchasing Specialist | 28-35k | 35-42k | 45k+ |
| Commodity/Category Manager | 55-60k | 60-65k | 65-80k |
| Inventory Manager | 35-40k | 40-50k | 50-65k |
| Inventory Analyst | 32-38k | 38-45k | 45k+ |

## Supply Chain

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Planning |  |  |  |
| Planning Director | 120-125k | 125-130k | 130-140k |
| Planning Manager | 65-75k | 75-82k | 82-90k |
| Master Scheduler | 45-50k | 50-55k | 55-75k |
| Demand/Supply Manager | 33-42k+ | 42-50k+ | 55k+ |
| Production Planner | 33-42k+ | 42-50k+ | 50k+ |

## Logistics



## Logistics

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Director of Operations | 115-120k | 120-125k | 125-135k |
| Plant/Operations Manager | 38-45k | 45-55k | 55-60k+ |
| Logistics Manager | 45-52k | 52-60k | 60-82k |
| Logistics Coordinator | 30-35k | 35-40k | 40-45k |
| Warehouse Manager | 35-45k | 45-50k | 50-60k |
| Warehouse Supervisor | 32-37k | 37-43k | 43-48k |
| Stock Control Manager | 37-42k | 42-50k | 50-70k |
| Inventory Manager | 35-40k | 40-50k | 50-65k |
| Inventory Controller | 32-35k | 35-40k | 40-45k |
| Inventory Analyst | 32-38k | 38-45k | 45k+ |
| Transport/Distribution Manager | 40-45k | 50-55k | 55-60k |
| Transport Supervisor | 32-37k | 37-43k | 43-48k |
| Shipping Manager | 38-55k | 55-70k | 75k+ |
| Freight Forwarding | 24-27k | 27-33k | 33-44k |
| Freight Specialist | 37-43k | 43-50k | 50k+ |


"In Ireland, the IT landscape is characterised by a surge in digital transformation initiatives, with a focus on cybersecurity and cloud computing adoption. The tech sector is witnessing dynamic growth, driven by innovations in artificial intelligence and data analytics."


| Job title | $0-2$ years exp | $3-5$ years exp | 5 years+ exp |
| :--- | :--- | :--- | :--- |
| IT Director/Head of IT (EMEA/Global) | $100-120 k$ | $120-130 k$ | $130-140 k$ |
| IT Manager | $65-80 k$ | $80-90 k$ | $90-110 k$ |
| Programme Manager | $90-95 k$ | $100-110 k$ | $110 k+$ |
| Senior Project Manager | $65-70 k$ | $70-75 k$ | $75-90 k$ |
| Project Manager (mid-level) | $45-50 k$ | $50-55 k$ | $65-75 k$ |
| Software Product Manager | $45-60 k$ | $60-80 k$ | $80 k+$ |
| Software Engineering Development Manager | $80-100 k$ | $100-110 k$ | $110-120 k$ |
| Technical Architect | $70-80 k$ | $80-90 k$ | $90-110 k$ |
| Technical Team lead | $70-80 k$ | $80-90 k$ | $90 k+$ |
| Senior Specialist Developer | $30-35 k$ | $35-60 k$ | $65-80 k+$ |
| Mid-level Developer | $30-40 k$ | $40-50 k$ | $50-65 k$ |
| Junior Developer | $25-35 k$ | $35-45 k$ | $45-55 k$ |
| Business Advisory Consultant | $55-60 k$ | $60-70 k$ | $75-85 k$ |
| Business Process Analyst/Consultant | $30-35 k$ | $35-55 k$ | $55-70 k+$ |
| Business Solutions Architect | $75-85 k$ | $80-95 k$ | $90-110 k+$ |
| QA Test Manager | $55-65 k$ | $65-75 k$ | $75-85 k$ |
| QA Test Lead | $40-45 k$ | $45-55 k$ | $55 k$ |
| Software Test/QA Engineer | $30-40 k$ | $40-55 k$ | $55-65 k$ |
| QA Automation Engineer | $30-45 k$ | $45-60 k$ | $60-80 k$ |
| Data Engineer | $40-50 k$ | $50-65 k$ | $65-90 k$ |
| Data Scientist | $40-50 k$ | $50-60 k$ | $60-80 k$ |
| Machine learning Software Engineer | $55-75 k$ | $75 k-85 k$ | - |
| Data Architect | - | $85-110 k$ |  |

$\longrightarrow$

| Job title | 0-2 years exp | 3-5 years exp | 5 years+ exp |
| :---: | :---: | :---: | :---: |
| Data Analyst | 28-38k | 38-50k | 50-60k |
| Database Developer | 30-40k | 45-60k | 60-75k+ |
| Database Administrator | 30-40k | 45-60k | 60-75k+ |
| Dev/Ops Platform Engineer | 28-45k | 45-65k | 65-90k |
| Cloud Architect | 60-70k | 70-80k | 80-95k |
| IT Systems Administrator | 26-38k | 38-45k | 45-60k |
| IT Systems Engineer | 50-55k | 55-60k | 60-65k |
| Unix/Linux System Administrator | 28-38k | 38-50k | 50-75k |
| Network Engineer | 35-40k | 50-65k | 65-85k |
| Helpdesk Support | 26-32k | 32-40k | 40-50k+ |
| Applications Support Consultant | 40-45k | 45-55k | 60k |
| Service Delivery Manager | 65-75k | 75-80k | 80k+ |
| Storage/SAN Engineer | 45-50k | 55-60k | 60k+ |
| Service desk/Helpdesk lead | 45-50k | 55-60k | 60k+ |
| Chief Information Security Officer | 100-110k | 110-130k | 130k+ |
| Information Security Consultant | 30-35k | 35-60k | 65-80k+ |
| Information Security Officer | 60-70k | 70-80k | 95k+ |
| IT Auditor | 30-40k | 40-55k | 55-80k |
| IT Risk/Compliance Consultant | 45-50k | 60-70k | 70k+ |
| Information Security Architect | 60-70k | 70-80k | 80-120k |
| IT Compliance Specialist | 30-36k | 40-55k | 55k+ |
| Network Security Architect | 75-80k | 80-85k | 85-100k |
| Cyber Security Analyst | 35-50k | 50-65k | 65-75k |
| Information Security Engineer | 35-45k | 45-65k | 65-80k |

## Temporary Division

In the dynamic landscape of today's job market, temporary employment has gained heightened prevalence and desirability. For workers, this form of engagement presents a myriad of advantages that can profoundly influence both their professional and personal spheres.

We have experienced a notable surge in demand for temporary staff across diverse sectors. The immediate recruitment of readily available resources for both extended and short-term projects has enabled employers to effectively navigate substantial workloads by rapidly supplementing their workforce.

The utilization of temporary staff empowers employers to adeptly address workforce gaps and promptly respond to market dynamics within their operational domains. Over the past 12 months, Clark have observed an upward trajectory in remuneration rates allocated to temporary staff-a trend poised
for further escalation, particularly with the imminent enforcement of a new minimum wage set at $€ 12.70$ per hour, effective January 1, 2024.

We have outlined below some of the hourly payrates for the most common roles our temporary division recruits for.


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\# www.clark.ie

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## Temporary Division

| Job Title | Hourly Rate |
| :---: | :---: |
| Business Support |  |
| Executive Assistant / Executive Secretary | €21.00-€26.00 |
| Personal Assistant | €21.00-€26.00 |
| Senior Administrator | €18.00-€21.00 |
| Administrator | €14.00-€16.00 |
| Project Administrator | €15.00-€18.00 |
| Receptionist | €13.00-€15.00 |
| Sales Administrator | €15.00-€18.00 |
| Customer Service Representative | €14.00-€16.00 |
| Data Entry Clerk | €13.00-€15.00 |
| Human Resources \& Training |  |
| HR Generalist/HR Officer | €23.50-€26.00 |
| HR Administrator | €15.60-€19.00 |
| Accountancy and Finance |  |
| Project Accountant | €34.00-€39.00 |
| Accounts Technician | €20.00-€24.00 |
| Accounts Payable Specialist | €16.00-€20.00 |
| Accounts Receivable Specialist | €16.00-€20.00 |
| Credit Controller | €15.00-€18.00 |
| General Accounts Clerk | €15.00-€20.00 |
| Payroll Specialist | €18.00-€24.00 |
| Retail |  |
| Retail Sales Assistant | €13.00-€15.00 |

## How we do things differently

## CLARK



Partnership Model


Person-Centered Approach


Thorough, Robust Screening Process


Ethics \&
Values


Reputation \& Experience


Our Expert
Recruiters


Extensive Candidate Database


## CLARK

## Clark Recruitment

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